



We recently asked two of our customers how we helped them with their fixed line services during the last 12 months in and out of lockdown. Their responses show that we really do have the best solutions for your business.

Darren Cook from Triangle Services and Dave Gedney from Fargo were asked the same questions.

What was your main challenge when we went into lockdown and were asked to work from home?

“As suppliers to the food chain, we wanted to ensure it was business as usual so the food producers where able to keep going.” - Dave Gedney from Fargo

“We had not had the whole team work remotely before, or anyone for more than a day or two. Communications were the biggest challenge.” - Darren Cook from Triangle Services

How easy did we make the transition for you?



“Extremely easy. Cellular staff (Lauren) assisted me with getting users setup and logged in to the apps and helped troubleshoot the inevitable issues change brings.” - Dave Gedney from Fargo

“Extremely easy, the Cellular Solutions team were with us every step of the way from choosing the right solution to getting it set up, and ongoing support for our team” - Darren Cook from Triangle Services



How did Cellular Solutions help you with this?

“Having our Voip system already in place meant we were able to quickly roll out a mobile phone app for users to sign in to and carry on receiving phone calls at home. We also upgraded our internet bandwidth to cope with the increase in offsite traffic connecting to our servers. This was done seemingly at a flick of a switch and no engineers were needed on site etc.” - Dave Gedney from Fargo

“Cellular Solutions were in regular contact offering assistance and services that they thought would benefit us. We deployed a mobile app to our admin staff so they could use our phone system in the same way as in the office.” - Darren Cook from Triangle Services



What do you feel the main benefits of your Fixed line solutions are?

“Flexible and easy to configure via the internet. We were able to stay open while some of our competitors were forced to furlough staff and shutdown branches. We in turn picked up new customers and had our best financial year ever.” - Dave Gedney from Fargo

“The type of product we have is available from many providers, the benefits of a modern VOIP system are well documented (flexibility, scalability, reliability, mobile working...). The main benefit we have found is having them from Cellular Solutions, the team is second to none.” - Darren Cook from Triangle Services



What do you feel the main benefits of having your Fixed line services with Cellular Solutions are?

“Friendly, approachable and helpful staff always willing to listen and work through a solution together.” - Dave Gedney from Fargo

“Response time and support are the best I have experienced from any company I have dealt with.” - Darren Cook from Triangle Services

